



Experience

our Commitment

COMPANY PROFILE

2025 Your Trusted Partner in Audio Visual, Multimedia & Robotics
v02P Bringing Reality To Your Vision



WELCOME TO OUR COMPANY

At Visual Works, we are proud to be South Africa's leading solution provider in the Audio Visual, Multimedia, and Robotics Industries. With over 26 years of experience, we bring innovative, high-quality solutions tailored to meet the evolving needs of our clients across diverse sectors. Whether it is enhancing educational experiences, upgrading corporate environments, or delivering cutting-edge technologies like NAO Educational Robots and 3D printing, we always are, one step ahead.

Our flexibility, reliability, and customer-centric approach have earned us our trusted reputation, making us the number one choice not only in South Africa but across neighbouring markets like Lesotho, Namibia, Botswana, and beyond.

As forward thinkers, we are committed to helping businesses stay at the forefront of technology, finding solutions, catered to your specific needs.

We invite you to experience the Visual Works difference. Where innovation meets excellence, and your success is our priority.

TABLE OF CONTENT

Welcome to our Company	Pg 1
About to our Company	Pg 3
Our Vision & Mission	Pg 4
Our Culture	Pg 5
Broad-Based Black Economic Empowerment	Pg 6
Statutory Compliancy & Health, Safety, Security and Environment	Pg 7
Why choose Visual Works	Pg 8-9
Product Overview Interactive Displays	VWPPO Pg 2
Product Overview 3D Printing	VWPPO Pg 2
Product Overview Audio Visual	VWPPO Pg 3
Product Overview Video Conferencing & Control Solutions	VWPPO Pg 4
Product Overview Robotics	VWPPO Pg 5
Product Overview Audio Solutions	VWPPO Pg 6
Product Overview Smart Displays, Smart Podiums & Office Equipment	VWPPO Pg 7
Product Overview 3D Holographic Fan	VWPPO Pg 7
Product Overview Hubcasts	VWPPO Pg 7
Product Overview Shredders	VWPPO Pg 7
Product Overview Binding Machines	VWPPO Pg 7
Product Overview Digital Voice Recorders	VWPPO Pg 7
Product Overview Guillotine & Rotary Trimmers	VWPPO Pg 7
Product Overview Laminators	VWPPO Pg 7
Product Overview Office Appliances	VWPPO Pg 7
Product Overview Janitorial Range	VWPPO Pg 7
Product Overview Boards & IT	VWPPO Pg 8



ABOUT OUR COMPANY

Visual Works has secured its position as a leading provider in the Audio Visual, Multimedia, and Robotics Industries. With a focus on delivering innovative solutions, we are dedicated to adding value at every stage of your business journey, from the initial planning phase, through to the final project completion.

Our proactive support ensures that all projects are handled seamlessly, whether for educational institutions, the motor industry, hospitality sector, health sector, corporate clients, insurance firms, or government authorities. With over 26 years of experience, **Visual Works** is known for delivering projects on time, on budget, and with precision. Whether large or small, we consistently meet deadlines and exceed expectations.

Our proven track record of award-winning results speaks to our capacity and reliability, ensuring that each project is executed with excellence.

We offer a wide range of services, including turnkey solutions that cover everything from assessments and design to project management, equipment supply, installation, and programming.

As part of our commitment to quality, we also offer custom-designed manufacturing services that allow us to meet unique client needs with tailored, high-end solutions. At **Visual Works**, our commitment to customer satisfaction goes beyond project completion. We take great pride in our continuous after-sales support, which fosters long-term relationships and client loyalty. Our dedicated service teams ensure that your equipment is always performing at its best, with minimal downtime.

With a highly selective dealer network, we are proud to offer nationwide service and support, maximising the effectiveness of your Audio Visual Solutions and eliminating unnecessary disruptions. **Visual Works** is more than a solution provider, we are your partner in your vision and ongoing success.



OUR VISION

To be the leading provider of innovative Audio Visual, Multimedia, and Robotics Solutions, empowering organisations across Africa to connect, educate, and inspire with cutting-edge technology.

OUR MISSION

At Visual Works, our mission is to deliver tailored, high-quality Audio Visual, Multimedia, and Robotics Solutions that empower education, businesses, and communities. With innovation and exceptional service at our core, we are dedicated to uplifting communities through initiatives like **Phakamisa Impilo NPC** and **VisualCOACHing**, driving social impact and contributing to sustainable development.

Our commitment to progress includes improving our B-BBEE status to Level 2, fostering inclusivity and growth across South Africa and neighbouring regions.





OUR CULTURE

INNOVATION AT THE CORE

Visual Works embrace technology as the future of business. Continuously seeking creative, innovative solutions is a part of our DNA. We ensure we remain a leader in Audio Visual, Multimedia and Robotics Industries.

CUSTOMER-CENTRIC APPROACH

Every project we undertake begins and ends with the customer in mind. We listen to their needs, provide tailored solutions, and offer exceptional service from start to finish, ensuring satisfaction and long-lasting relationships.

COLLABORATION & TEAMWORK

We believe in the power of collaboration, both within our teams and with our clients. Working together ensures the best outcomes, driving success across all departments and creating a culture of mutual support.

EXCELLENCE & ACCOUNTABILITY

We pride ourselves on delivering superior products, and top-quality work. Our employees are empowered and encouraged to take ownership of their responsibilities, ensuring that every project is completed to the highest standards, on time and within budget.

CONTINUOUS LEARNING & DEVELOPMENT

We encourage a culture of growth and development. With initiatives like **Visual Coaching** and access to the latest technology, we invest in our people to help them stay at the forefront of their field and advance their careers.

INTEGRITY & TRANSPARENCY

Honesty and transparency are the foundation of our business relationships. We are committed to being straightforward in our communications, ensuring that clients, partners, and employees trust us to do the right thing.

COMMUNITY EMPOWERMENT

Through initiatives like **Phakamisa Impilo NPC**, we're dedicated to giving back to the communities we serve. Supporting and uplifting others is central to our purpose, contributing to a more equitable society and stronger economy.

SUSTAINABILITY & RESPONSIBILITY

We are committed to sustainable practices in all aspects of our business. This includes responsibly sourcing products, reducing our environmental impact, and focusing on long-term solutions that benefit both our clients and our beautiful planet.

Broad-Based Black Economic Empowerment



B-BBEE

Broad-Based Black Economic Empowerment

Visual Works' ongoing commitment to improving our B-BBEE (Broad-Based Black Economic Empowerment) score is an essential factor in our growth strategy, particularly as we seek to extend our reach and impact within South Africa and neighbouring countries.

Improving from a Level 4 to a Level 2 B-BBEE contributor not only align **Visual Works** with our vision of supporting the economy, job creation, and community empowerment. It also positions **Visual Works** as a stronger and more competitive player in the industry.

This achievement is a clear indication of **Visual Works'** dedication to fostering inclusive growth and our ongoing efforts to invest in both the future of the business and our surrounding communities. The trend toward B-BBEE improvement is rooted in our company's strategic decisions, such as strengthening partnerships with local businesses, investing in skills development, and supporting corporate social responsibility initiatives like the **Phakamisa Impilo NPC** & **VisualCOACHing**.

These actions are a reflection of **Visual Works'** focus on creating lasting value for both the company, and society at large.

- The Enterprise is 17.16 % Black Designated Group Owned as per Amended Code Series 100 of the Amended Codes of Good Practice issued under section 9 (1) of B-BBEE Act No 53 of 2003 as Amended by Act No 46 of 2013

- Black Youth % = 0 %
- Black Disabled % = 17.16 %
- Black Unemployed % = 0 %
- Black People living in Rural areas % = 0 %
- Black Military Veterans % = 0 %

- Based on the Financial Statements/Management Accounts and other information available on the latest financial year-end of 29/02/2024, the annual Total Revenue was R10,000,000.00 (Five Million Rands) or less
- Please confirm on the table below the B-BBEE level contributor, by ticking the applicable box.

100% black owned	Level One (135% B-BBEE procurement recognition)	
More than 51% black owned	Level Two (125% B-BBEE procurement recognition)	X
Less than 51% black owned	Level Four (100% B-BBEE procurement recognition)	

- I know and understand the contents of this affidavit and I have no objection to take the prescribed oath and consider the oath binding on my conscience and on the owners of the enterprise which I represent in this matter.
- The sworn affidavit will be valid for a period of 12 months from date signed by the commissioner.

Deponent Signature: [Signature]

Date: 31/01/2025

[Signature]
Commissioner of Oaths
Signature & stamp



COMPLIANCY

At **Visual Works**, we understand that tax compliance is not just a legal requirement, but a cornerstone of responsible business practices. We are committed to adhering to all tax regulations and obligations in South Africa and the regions in which we operate.

This dedication ensures that we contribute to economic growth and the sustainability of public services. Our adherence to tax laws strengthens our relationships with clients, partners, and stakeholders, showing our commitment to transparency, integrity, and responsible corporate governance.

By maintaining up-to-date tax compliance, we ensure that **Visual Works** remains a trusted and dependable partner for businesses and government entities alike. This further supports our B-BBEE efforts, as we demonstrate a full commitment to both the financial and social responsibilities that contribute to our country's economic growth and transformation.



South African Revenue Service

TAX COMPLIANCE STATUS
PIN Issued

Enquiries should be addressed to SARS:

Contact Details

SARS
Aberdon
1528

Contact Centre Tel: 0800 30 7277
SARS website: www.sars.gov.za

Details

Taxpayer Reference Number: 9291355209

Issue Date: 2024/12/06

Dear Taxpayer

TAX COMPLIANCE STATUS PIN ISSUED

The South African Revenue Service (SARS) has issued your tax compliance status (TCS) PIN as indicated below:

TCS Details	
Taxpayer Name	Visual Works Co
Trading Name	VISUAL WORKS
Taxpayer Reference Number(s)	IT - 5291355209 (alt - 42618291 PAYE - 70210040)
Purpose of Request	Good Standing
Request Reference Number	00189121450001240895226
PIN	18F1355209
PIN Expiry Date	2025/02/06

You may authorise a third party to view your TCS by providing them the PIN. The PIN only allows the third party access to your TCS. All your other tax information remains secure.

Your TCS displayed is based on your compliance as at the date and time the PIN is used.

You may cancel this PIN at any time before the expiry date reflected above. Once cancelled, a third party will not be able to verify your TCS.

SARS reserves the right to cancel the TCS application and associated PIN in the event that it was issued in error or provided on the basis of fraud, misrepresentation or non-disclosure of material facts.

More details regarding our channels, office hours, services, tailored information regarding tax as well as a comprehensive FAQ repository are available on the SARS website: www.sars.gov.za

We value your support and contribution to our country's economy and prosperity. We strive to ensure that you clearly understand what is expected from you, as well as what your rights as a taxpayer are.

Sincerely

ISSUED ON BEHALF OF THE COMMISSIONER FOR THE SOUTH AFRICAN REVENUE SERVICE



2024-12-06 2022.03.00 TCR00_R0

Page: 01/01



employment & labour
Department:
Employment and Labour
REPUBLIC OF SOUTH AFRICA



2023166654

CALL CENTER NO: 0860 105 350

CF REG NO : 990000157972
REG NO :
ISSUE DATE : 2024-09-30
CERTIFICATE NO : 2023166654

VISUAL WORKS CC
PO BOX Unit C, 16
MALVERN

A LETTER OF GOOD STANDING

COMPENSATION FOR OCCUPATIONAL INJURIES AND DISEASES ACT 130 of 1993 (AS AMENDED).

With reference to sections 80, 82, 86 and 89 of Compensation for Occupational Injuries and Diseases Act 130 of 1993 (As amended), I hereby certify that:
VISUAL WORKS CC
has complied with the requirement of the above Act and is at present in good standing with the Compensation Fund.

Nature of business :AUDIO VISUAL & FURNITURE MNFR
Expiry date :2025-04-30

IMPORTANT NOTICE:
Any fraudulently obtained Letter of Good Standing shall constitute a criminal offence.

The Compensation Commissioner shall institute criminal proceedings against any perpetrators who unlawfully alter or deface this letter with intent to defraud or misrepresent facts contained therein.

PLEASE, use the Below link (Website Address) to check if the Letter of Good Standing is valid:
<https://cfonline.labour.gov.za/VerifyLOGS>

Yours faithfully



COMPENSATION COMMISSIONER

W.A. 40
Compensation House, Cnr Hamilton and Soutpansberg Road, PO Box 955, Pretoria, 0001 Website: <http://www.labour.gov.za>



HSSE

Health, Safety, Security, and Environment

At **Visual Works**, we prioritise the health, safety, security, and environment (HSSE) of our employees, clients, and communities. Our commitment to HSSE is integral to everything we do, from project planning to implementation, ensuring that we uphold the highest standards of safety and environmental responsibility. We implement rigorous safety protocols on all our sites, providing ongoing training and support to ensure a safe working environment for our teams and clients.

Our projects are carried out with a strong focus on minimising environmental impact, adhering to sustainability practices that contribute to a greener future. By fostering a culture of safety and environmental responsibility, we not only protect our people but also contribute to the long-term well being of the communities we serve.

Visual Works takes pride in maintaining the highest levels of HSSE compliance, as we believe that a safe and secure environment is essential to delivering excellence in all our services.



WHY CHOOSE US?

Visual Works is your trusted partner for state-of-the-art Audio Visual Systems, Multimedia Solutions, and Robotics. With over 26 years of industry experience, we specialise in providing tailored, innovative solutions that elevate your space and transform your business.

Whether it's advanced boardroom setups, interactive lecture theatres, or comprehensive conference room solutions, we deliver precision, excellence, and unrivalled customer satisfaction.

Our Offerings

Lecture Theatres & Presentation Facilities

Deliver impactful presentations with cutting-edge multimedia solutions that engage and inspire.

Boardrooms & Conference Rooms

Enhance collaboration with high-quality audio and visual conferencing systems, ensuring seamless communication with remote teams.

Sound Reinforcement & Booths

Ensure clear, powerful sound in any environment, enabling flawless audio performance in various settings.

Control Systems

Simplify operations with intuitive control solutions that centralise AV systems, lighting, and more.

Industry-Related Office Equipment & Furniture

Equip your space with top-tier tools and furnishings designed for optimal productivity and comfort.



SALES

With **Cutting-Edge Technology** you stay ahead with our continuously updated product offerings. From Robots, to headsets, we provide the latest and greatest in AV technology.



CUSTOMISATION & MANUFACTURING

With our **Customised Solutions** we tailor to fit any situation, requirement, or industry, ensuring that your specific needs are met with precision and care.



INSTALLATIONS

Seamless **Installations**. Our national installation teams bring over 100+ years of combined experience. We guarantee efficient, accurate installations done right the first time, leaving you completely satisfied.



SERVICE & REPAIRS

Top-Quality **Service & Maintenance** prolong the lifespan of your equipment with our expert service department. Offering on-site and off-site servicing, we ensure your investment performs optimally for years to come. **Repairs**, you can trust **Visual Works**, with over 26 years of experience, as our expert technicians provide reliable, high-quality repairs across a wide range of AV equipment. Our proven performance ensures your gear is restored to peak condition.



HIRE

Flexible Hire Solutions, if you need equipment for a once-off event, our flexible rental solutions ensure your presentation, launch, or training session run smoothly without the long-term investment.



ASSESSMENTS

Insurance Assessments, We've partner with major insurance companies to streamline the claims process, offering comprehensive inspections, competitive damage reports, and quick turnarounds for repairs or replacements.



UNMATCHED EXPERTISE AND CUSTOMER SATISFACTION

Visual Works stands out for our flexibility, reliability, and customer-centric approach. Our track record of successfully delivering top-quality solutions across various industries proving that we are the number one choice for clients across South Africa and neighboring markets.



PEACE OF MIND

By choosing **Visual Works**, you are partnering with a company that not only provides cutting-edge technology but also offers ongoing support, ensuring your systems are always performing at their best. Let **Visual Works** be the key to unlocking your business's potential with innovative solutions that drive success and deliver lasting value.

Experience

our Commitment



Visual Works

Audio Visual, Multimedia & Robotics Specialist

Tel: 0027 31 702 7773

sales@visualworks.co.za

www.visualworks.co.za

**Bringing Reality
To Your Vision**

